September 2019



JULIE BURGESS EXPRESSION OF INTEREST





JULIE BURGESS

EXPRESSION OF INTEREST

The Devonport City Council invites expressions of interest to sell or gift the Julie Burgess to a suitable operator, or to enter into a partnership agreement with a suitable operator.

Council would prefer a suitable operator undertake activity in Devonport, however Council is open to receiving an application from any interested party who would preserve the integrity of the vessel.

Council would consider a suitable operator to include any party interested in operating the vessel as a public/private enterprise, visitor attraction, training vessel or similar.

Council will consider offers to purchase the vessel for private or personal use.

BACKGROUND

The Julie Burgess is a historic two-mast sailboat, specifically a 64-foot, 40-ton fishing ketch. It is currently regarded as a cultural collection item of the Bass Strait Maritime Centre and operates as a seasonal sailing attraction out of Devonport.

The vessel was built in Launceston for Captain Harry Burgess in 1936. The vessel is strongly constructed from Blue Gum, Celery Top Pine and other Tasmanian timber. The vessel was purpose built to harvest crayfish in Bass Strait and regularly transited the Strait to Stony Point in Westernport Bay, Victoria. The Julie Burgess was the last specifically built vessel of the Burgess family fishing ketches, operating out of their home port of Devonport. The original wet-well has now been replaced by a saloon.

In 2009, the Council purchased the Julie Burgess and received a Federal Government grant to restore the vessel.

It was restored under the supervision and guidance of a Marine Architect and Marine Surveyors for Marine and Safety Tasmania (MAST) under the regulations administered by the Australian Maritime Safety Authority (AMSA) to operate as a passenger carrying sailing vessel in sheltered and coastal waters.

Since its inaugural season as a sailing visitor attraction in 2012, the operating model has concentrated on thrice-weekly, two-hour passenger sailings between October and June. The season was determined based on favourable weather conditions and allows for a period of 'lay-up' to complete maintenance. More recently, the sailing program has consolidated to sailing once on Sunday, unless demand requires additional sailings.

The Julie Burgess is listed on the Australian Register for Heritage vessels and is a classified ship with the National Trust.





JULIE BURGESS OPERATIONS COMMITTEE & VOLUNTEER CREW

The current operation and strategic management of the vessel is informed by the Julie Burgess Operations Committee, a volunteer committee of Council. The Committee consists of the Master of the Vessel, Graham Kent, and members who undertake and coordinate the maintenance and crewing of the vessel.

The Operations Committee and volunteer crew are available to liaise with any interested party regarding the vessel and its operations. The Committee is also willing to discuss the possibility of a partnership arrangement with an interested party.

Please contact Geoff Dobson (details below) to facilitate an introduction.





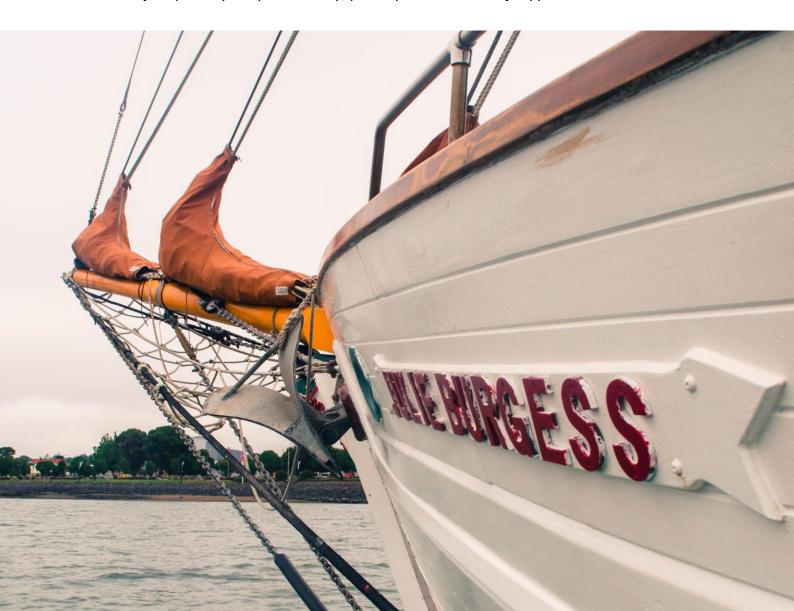


APPLICATION

CONTACT DETAILS:
Name:
Organisation (if applicable):
ABN (if applicable):
Phone:
Mobile:
Email:
Is your organisation an incorporated entity?
Is your organisation auspiced by an appropriate entity?

NOTE: If auspiced by a separate entity, please provide a letter of support.

If so, name of entity:



SELECTION CRITERIA

PLEASE PROVIDE A SEPARATE DOCUMENT ADDRESSING THE FOLLOWING:

- A. Details of your organisation and relevant experience to operate a heritage sailing vessel, such as the Julie Burgess?
- B. What would be your intention with the Julie Burgess?
- C. Proposed Transfer of Ownership:

If you are seeking to purchase the Julie Burgess, for the purpose of operating the vessel as a public/private enterprise, please attach details of your purchase offer.

OR

If you are seeking ownership of the Julie Burgess by means of a Cultural Gift, please attach details of your justification.

OR

If you are seeking a partnership arrangement with Devonport City Council, please attach details of your partnership proposal and expectations.

OR

If you wish to purchase the vessel privately for your personal use, please provide details of your purchase offer.

- D. Please attach details of your organisation's most recent audited financial reports or accounts, if applicable.
- E. Attach any other relevant information or supporting material relating to your application.

CLOSING DATE

Friday 29 November 2019

INSPECTION DATES

Council will provide Three (3) Open Inspection Days:

Friday 4 October 10am (Moored at Reg Hope Park, Devonport)

Friday 18 October 3pm (Moored at Reg Hope Park, Devonport)

TBC Early November (Raised, Slip Yard, Devonport)

The vessel intends to be slipped in early November as part of the vessel's annual inspection and survey. If you are interested in inspecting the vessel while on the slip, please contact Geoff Dobson (details below) to remain informed of the date and time.

If you wish to inspect the vessel outside of the opportunities listed above, please contact Geoff Dobson.



LIST OF ASSETS

The assets pertaining to the operations of the Julie Burgess include:

- The Julie Burgess, 1936 Fishing Ketch
- Engine (Gardner 6LXB)
- Gearbox (Dong DMTP5100 3:1 reduction air operated hydraulic pump to PTO)
- Generator/Invertor
- 18 HP Tohatsu Outboard Motor
- Heat Exchanger
- VHF Radio
- Navigation System/Automatic Pilot
- Satellite Navigation (Simrad NX40/45 radar/GPS/plotter/sounder)
- 4 Burner LPG Stove with oven/grill
- Refrigerator
- Defibrillator
- Zodiac Inflatable Dinghy
- 2 x 12-Man GHD life rafts

ADDITIONAL ASSETS

Council owns and maintains additional assets that support the Julie Burgess operations, such as a pontoon moored at Reg Hope Park and several digital assets. If you would like to discuss, or acquire any additional assets associated with the Julie Burgess, please contact Geoff Dobson.







SELECTION PROCESS

Council will assess all applications after the closing date. Applicants may be contacted to provide further information or to discuss their application in greater detail.

Expressions of Interest will be assessed on applicant's responses to the relevant Selection Criteria detailed on page 5.

A preferred operator will be selected by Council at the earliest possible time, after which all applicants will be notified.

Council reserves the right to withdraw an offer and revisit the process if a suitable outcome cannot be achieved.

CHECKLIST

- Complete Contact Details
- Address the Selection Criteria A, B, C, D and E
- Letter of Support from Auspicing Entity (if applicable)

CONFIDENTIALITY

Each Expression of Interest will be treated as Commercial In-Confidence, in accordance with the *Local Government Act 1993*. Your contact details, proposal and financial statements will not be made public.

SUBMISSIONS OF EXPRESSION OF INTEREST

Expressions of Interest should be addressed to:

Paul West

General Manager

Devonport City Council

PO Box 604

DEVONPORT TAS 7310

Subject: Julie Burgess Expression of Interest

Submissions to be received by close of business, **Friday 29 November 2019**, and can be hand delivered, posted or emailed to council@devonport.tas.gov.au.

ADDITIONAL INFORMATION

Please Contact:

Geoff Dobson

Convention and Arts Centre Director

Devonport City Council

P: (03) 6420 2910 | M: 0419 505 838

gdobson@devonport.tas.gov.au

Image Credits: John Groenewold, 2017, and Tall Ships Australia New Zealand, 2016



